



## **DIPLOMA: RETAIL BUSINESS MANAGEMENT (ONLINE)**



**ADMISSION REQUIREMENTS:** National Senior Certificate with a Bachelor's degree or diploma endorsement or equivalent qualification.

Minimum APS	Required subjects	Recommended subject (s)
24 (excluding Life Orientation) 22-23: TUT Potential assessment test	English (home or first additional language) – 4 Mathematical Literacy – 4 or Mathematics/Technical Mathematics – 3	<ul style="list-style-type: none"><li>▪ Accounting,</li><li>▪ Business Economics,</li><li>▪ Business Studies,</li><li>▪ Consumer Studies</li></ul>



**ADMISSION REQUIREMENTS:** National Certificate Vocational at NQF level 4

A National Certificate (Vocational) with a bachelor's degree or a diploma endorsement, with at least 50% for English (home language or first additional language) and 40% for Mathematics or 50% for Mathematical Literacy, 40% for Life Orientation (excluded for APS calculation) and 50% for any other three compulsory vocational subjects.

Selection criteria: APS=24 (excl. Life Orientation).





### **RLP PROCESS:**

"Recognition of Prior Learning (RPL)" means the principles and processes through which the prior knowledge and skills of a person are made visible, mediated and assessed for the purposes of alternative access and admission, recognition and certification, or further learning and development.

**Applications for RPL must be submitted at least six (6) months prior to the intended date of registration**



-  **JOB DESCRIPTION:** Managing a retail organisation or any division thereof, including but not limited to the Retail Motor Industry, from merchandising to displays and the overall management of the whole store. Becoming a retail buyer or planner within but not limited to the Retail Motor Industry.

-  **JOB OPPORTUNITIES:** Retail planners; Retail entrepreneurs; Retail store managers; Retail sales representatives; Sales representatives for Retail suppliers, Merchandise managers and Wholesalers within but not limited to the Retail Motor Industry.

-  **SUBJECTS:**

- **FIRST YEAR**

- Communication for Academic Purposes
- Retailing I
- Computer Literacy (first semester)
- Computer Literacy II (second semester)
- Life Skills I (block)
- Professional selling I
- Retail Operations Management I
- Information Literacy (block)

- **SECOND YEAR**

- Consumer Behavior I
- Practical Accounting I
- Retail Operations Management II
- Supply Chain Management I
- Retailing I


- **THIRD YEAR**

- Supply Chain Management II
- Financial Management for Retailers II
- Retail Operations Management III
- Law for Retailers
- Communication for Occupational Purposes
- Retailing III

-  **PRESENTATION AND CAMPUS:** Online - Block mode

-  **INTAKE FOR THE QUALIFICATION:** July only.

-  **APPROXIMATE FIRST-YEAR CLASS FEES:** Available on request.

-  **POSSIBLE FURTHER STUDIES:** This programme is offered up to Advanced Diploma level.

-  **WEB:** ▪ [www.tut.ac.za](http://www.tut.ac.za)

-  **CONTACT DETAILS:** [MssManSci@tut.ac.za](mailto:MssManSci@tut.ac.za)



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